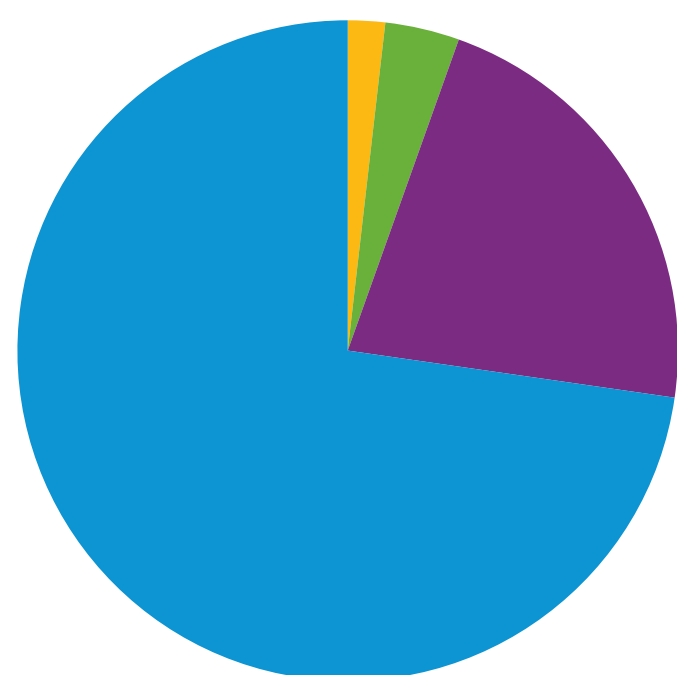


In the May 2021 CHIME-Cerner "Referral network management technology perceptions" survey, 55 CHIME members voiced their thoughts on current referral management technology challenges and needs.

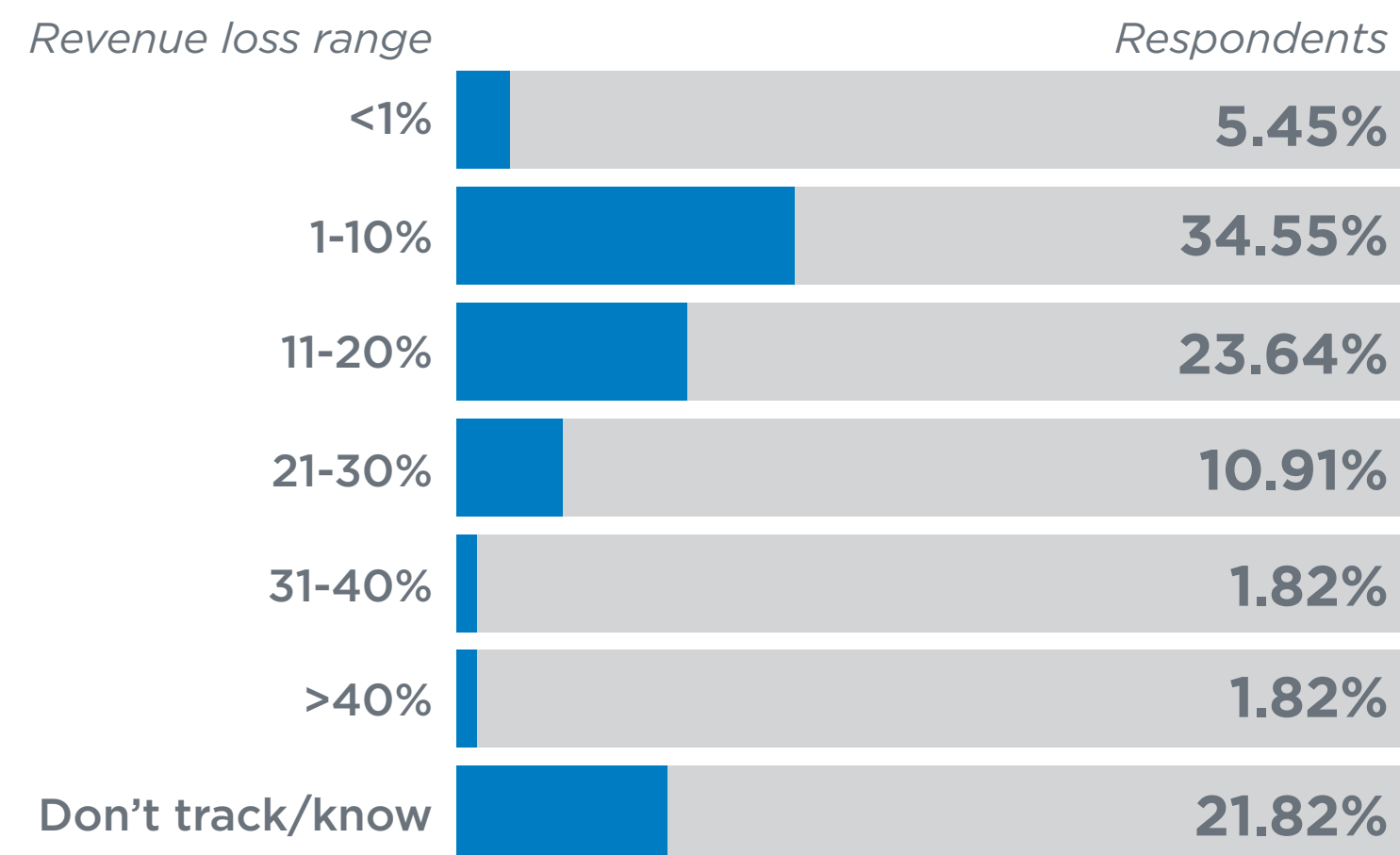
Respondents' roles



- CIO **72.73%**
- CMIO **3.64%**
- COO **1.82%**
- Other **21.82%**

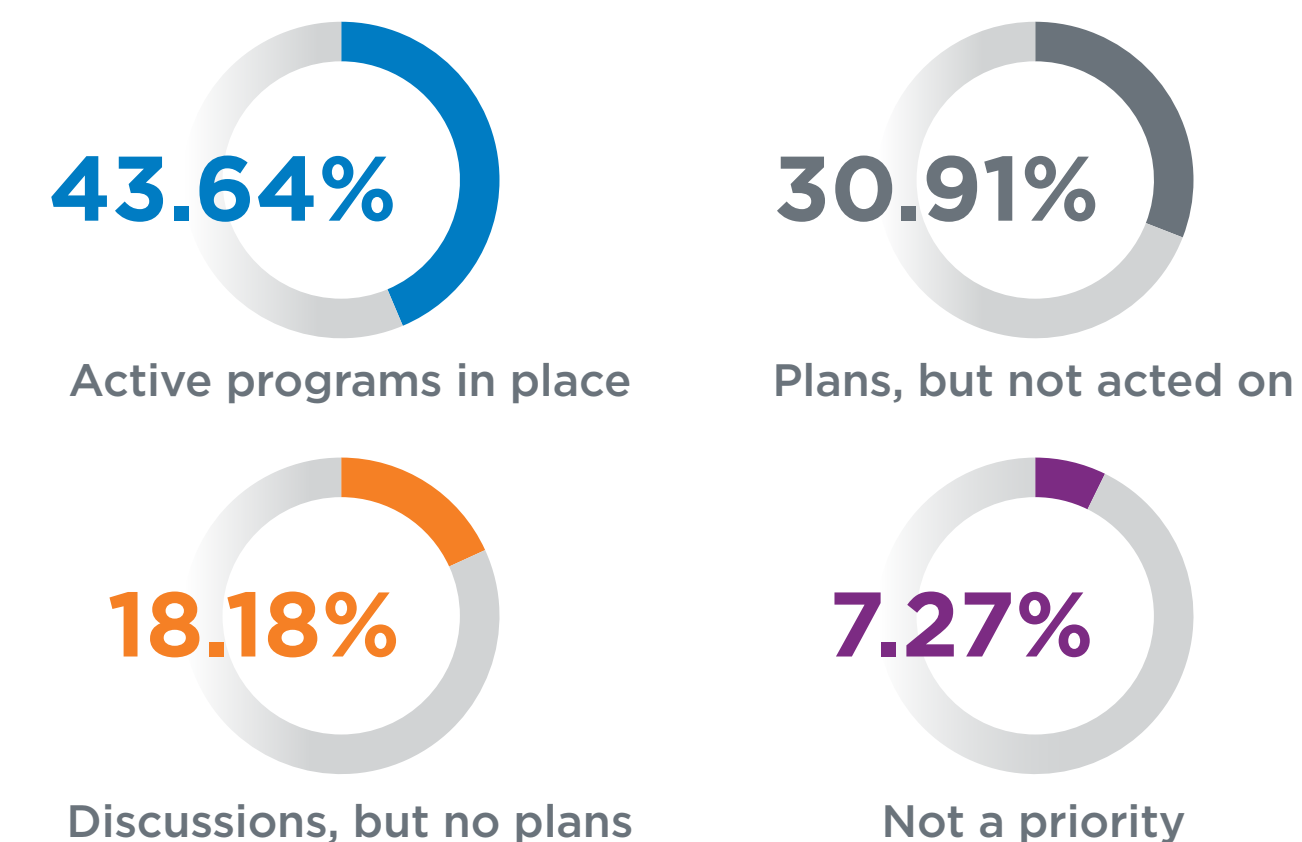
Annual revenue loss to patient leakage

Nearly 40% lose more than 10% of revenue to leakage.

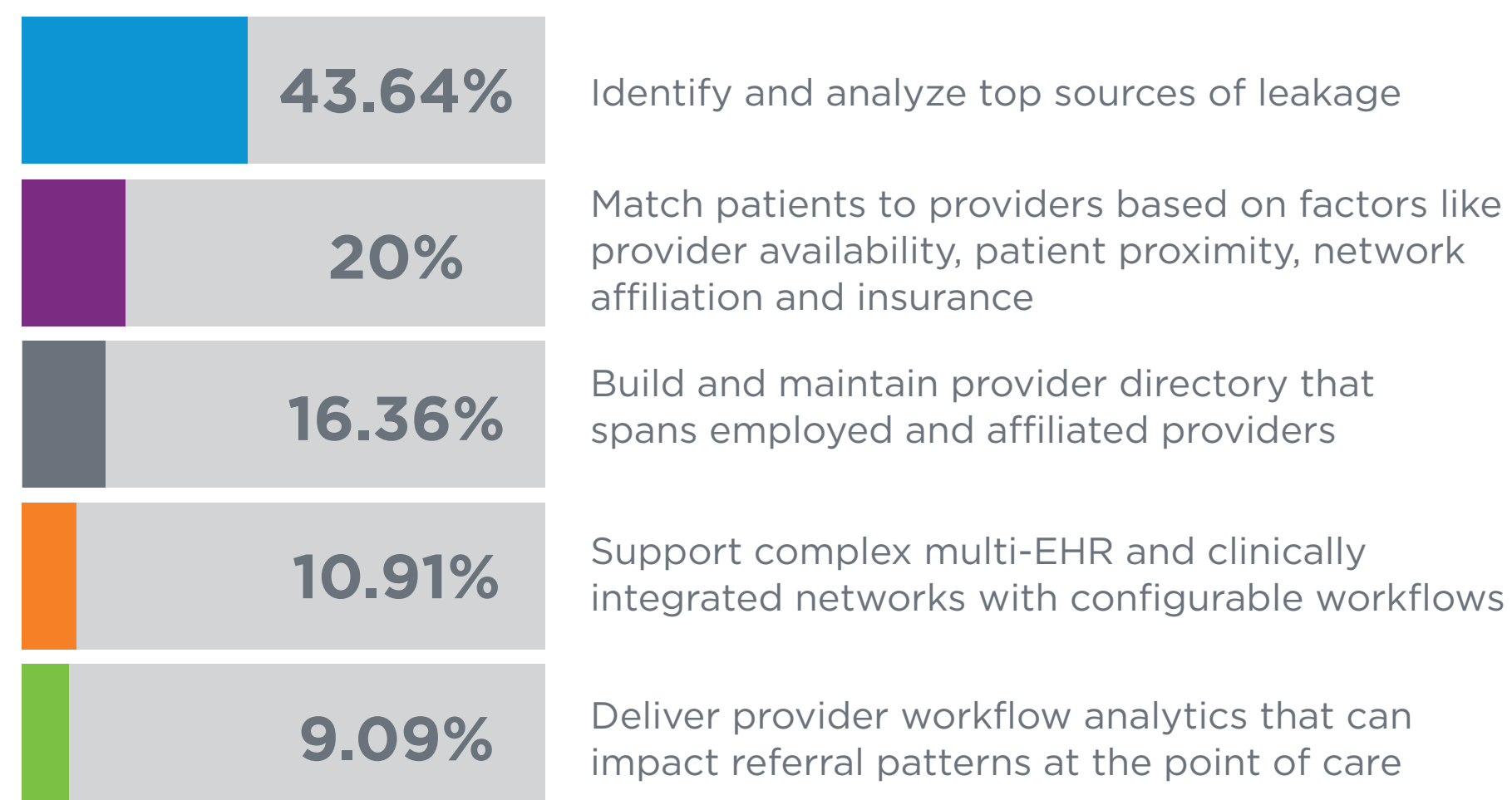


Patient leakage prioritization

Nearly 93% of respondents indicated patient leakage is a priority.

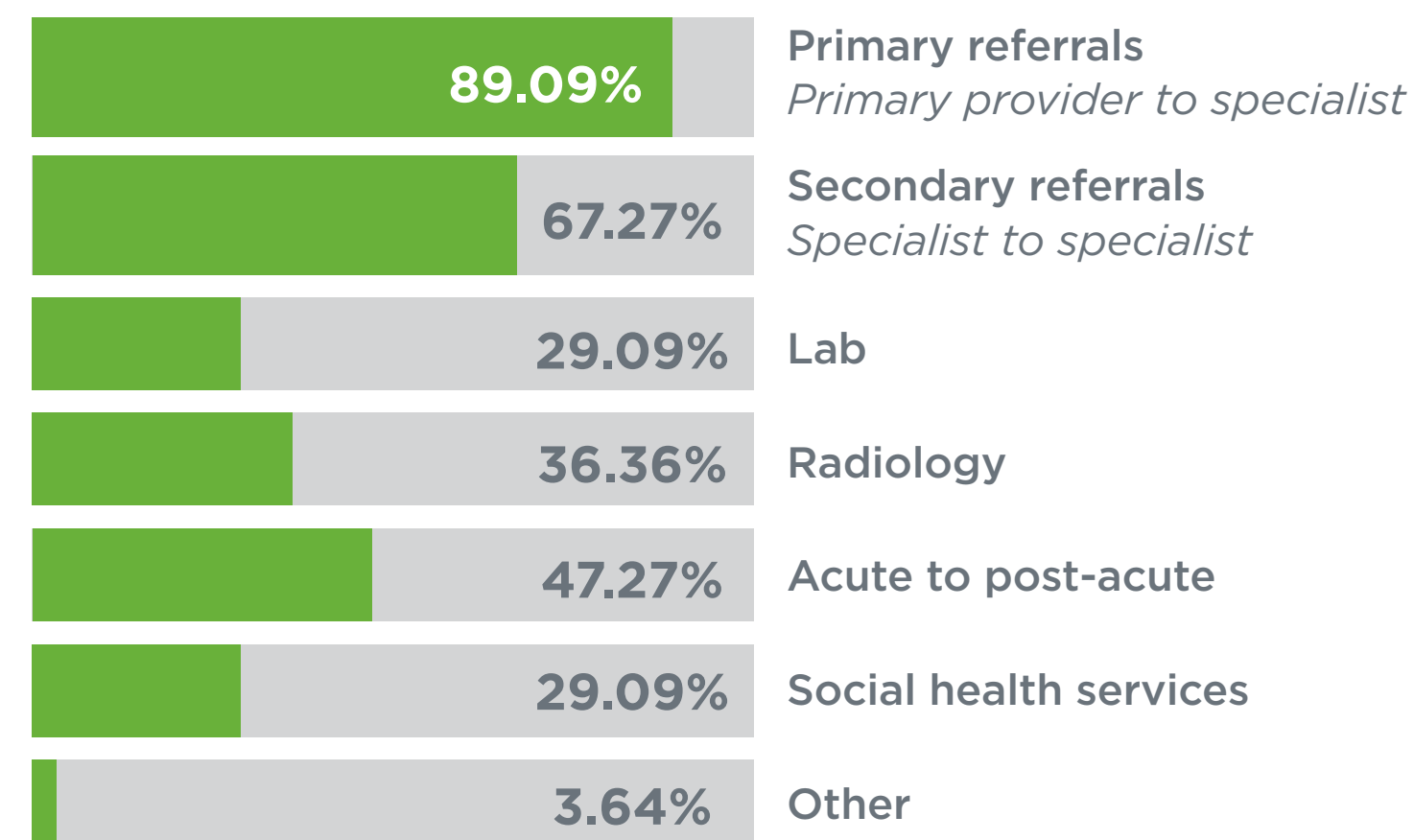


Importance of technology capabilities



Referrals defined

Referrals are expanding beyond primary and specialty services.



Keeping patients in network

Keeping referrals inside your network is key to generating both fee-for-service (increasing utilization) and risk-based revenue (managing care quality and gap closure).

Cerner *HealthReferrals*SM acts as a lever designed to support efficient, high-performing referral processes to keep patients in the networks you worked so hard to build.

Learn more today at cerner.com/healthreferrals or healthnetwork@cerner.com.