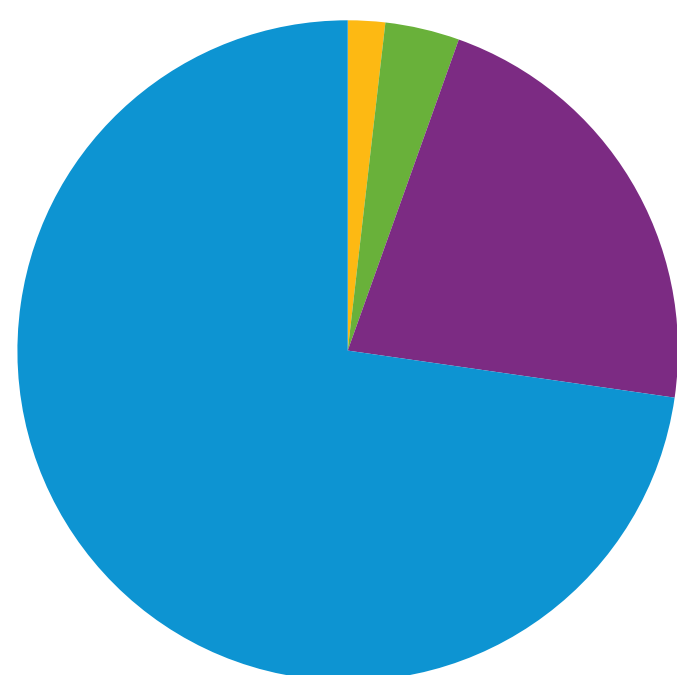


In the May 2021 CHIME-Cerner “Referral network management technology perceptions” survey, 55 CHIME members voiced their thoughts on current referral management technology challenges and needs.

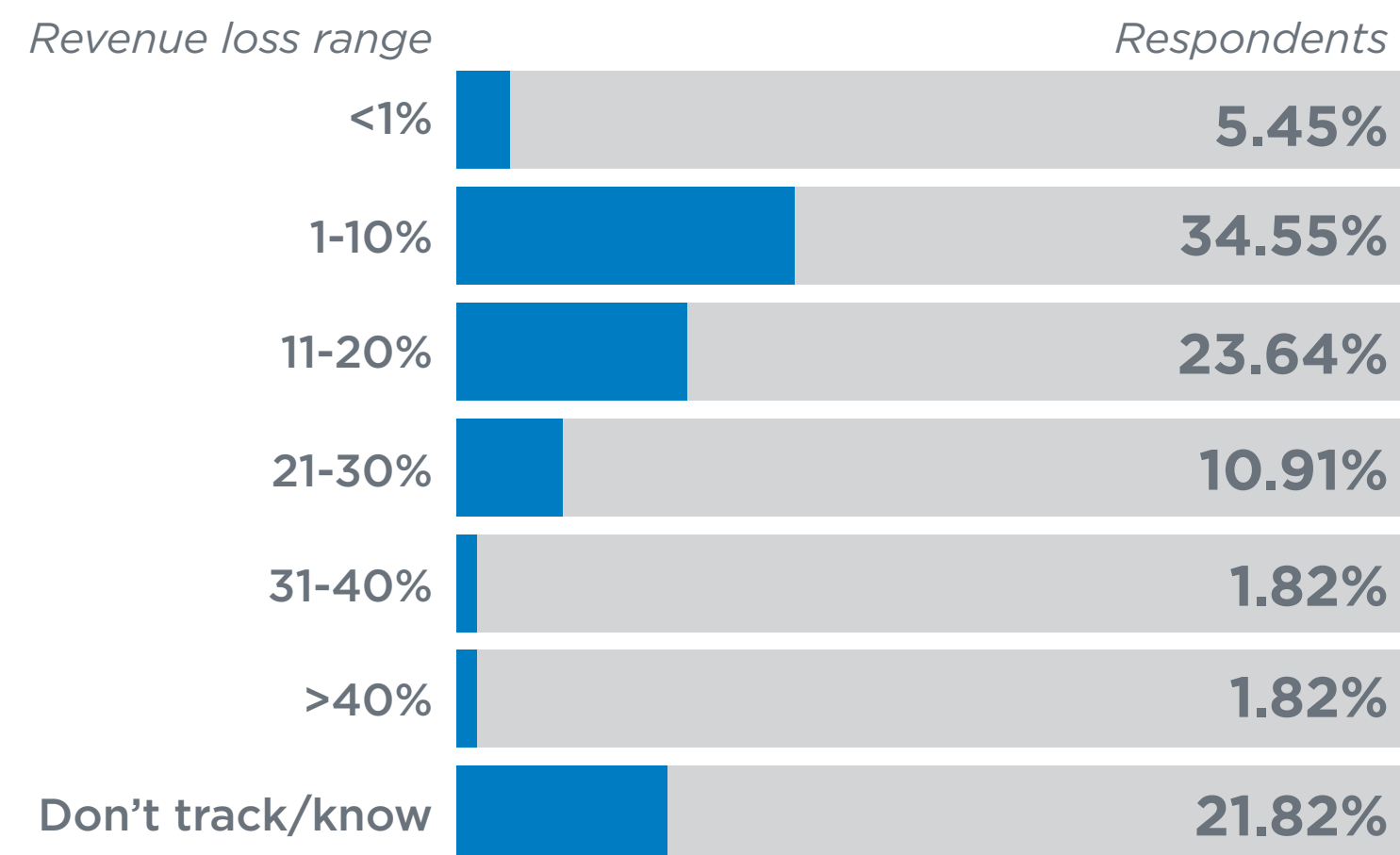
Respondents' roles



- CIO **72.73%**
- CMIO **3.64%**
- COO **1.82%**
- Other **21.82%**

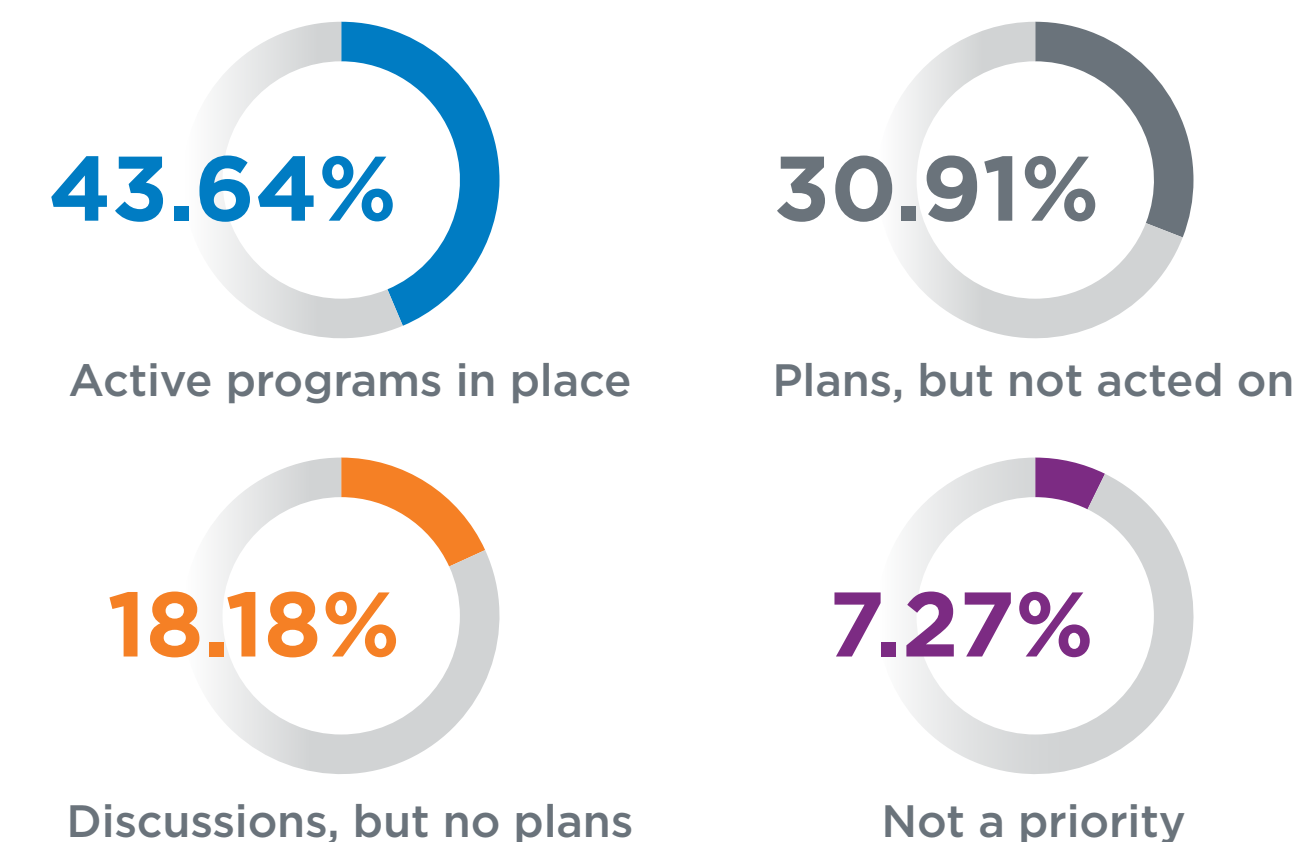
Annual revenue loss to patient leakage

Nearly 40% lose more than 10% of revenue to leakage.



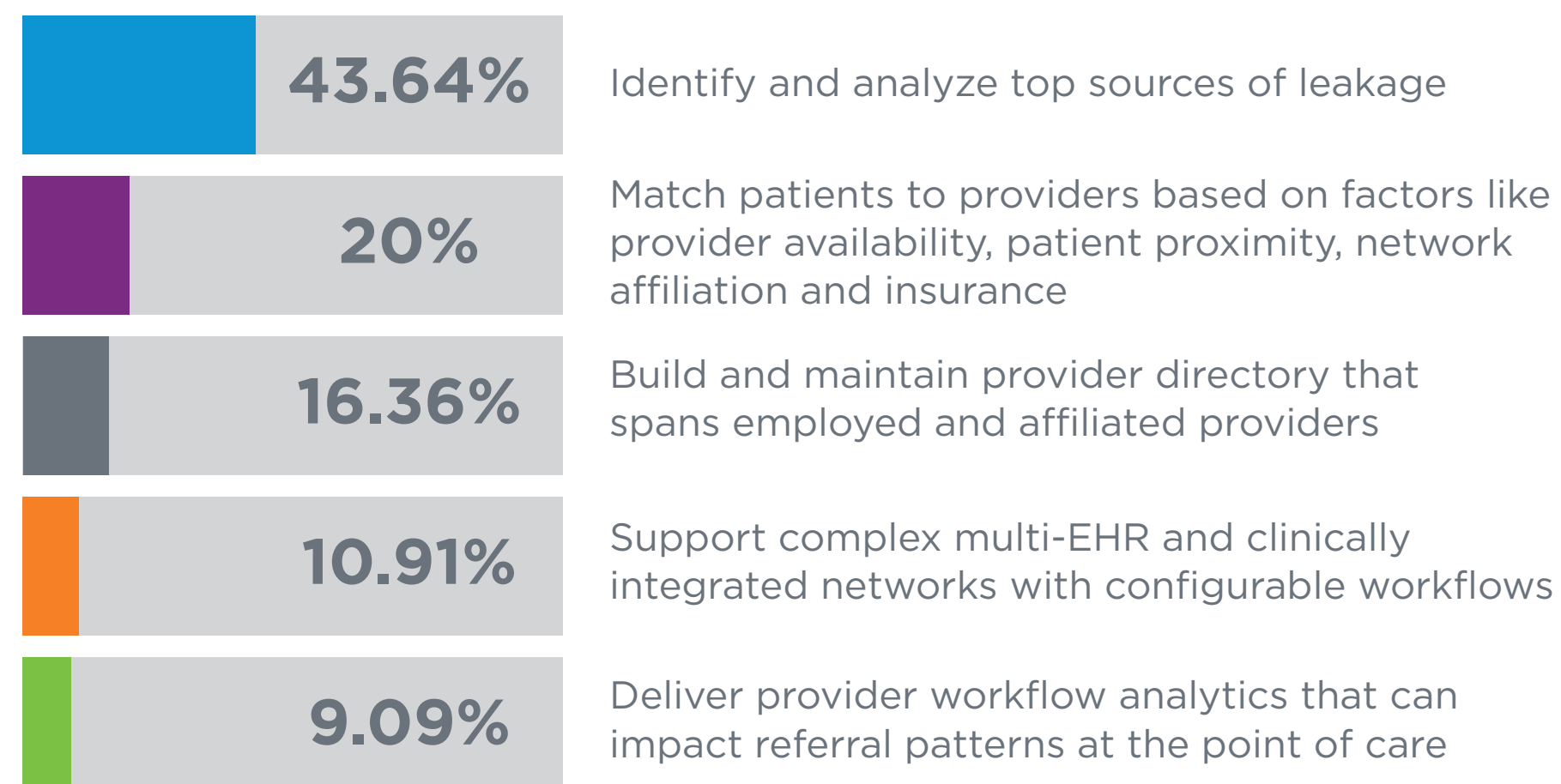
Patient leakage prioritization

Nearly 93% of respondents indicated patient leakage is a priority.



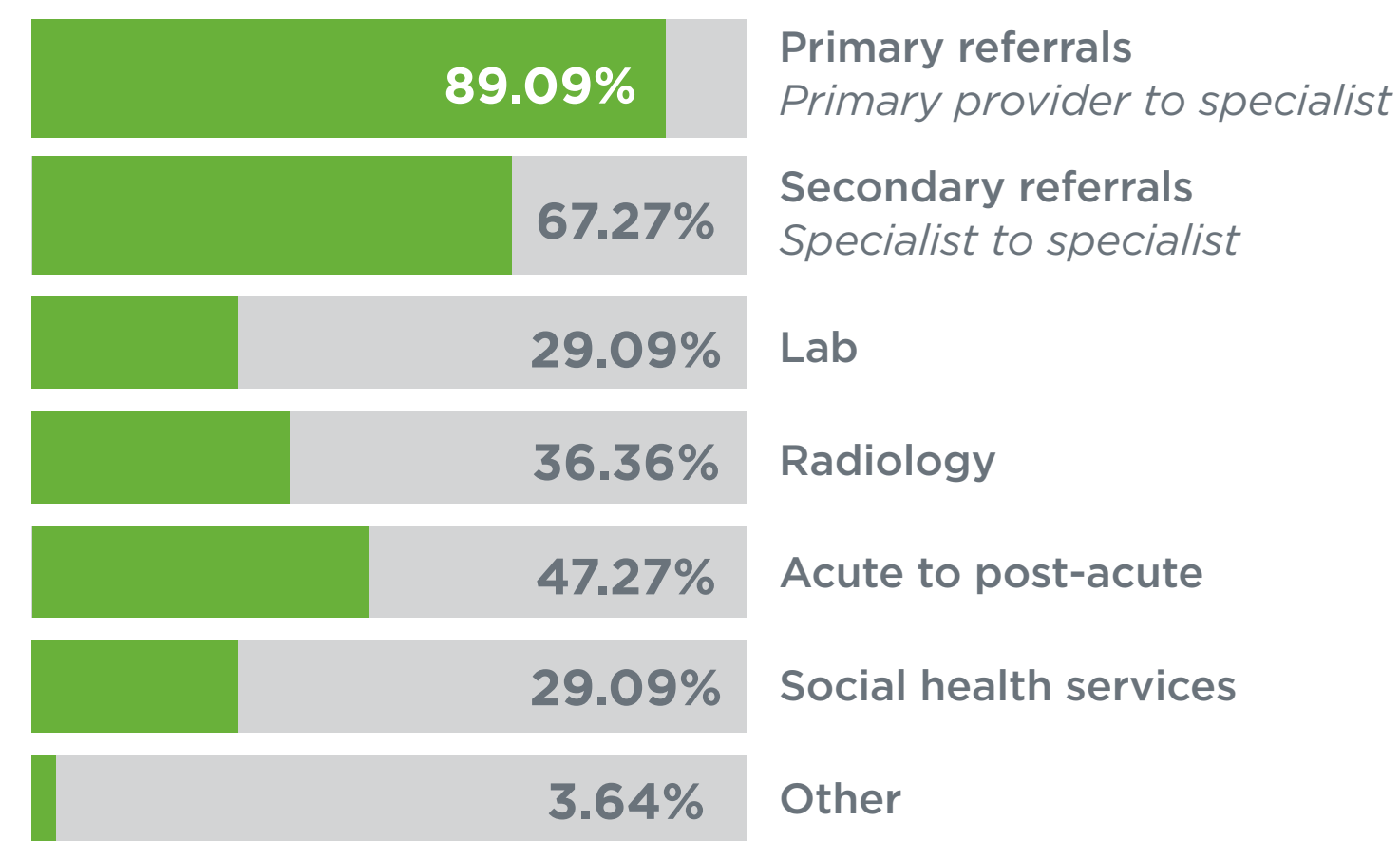
Technology capability rankings

Respondents rank importance of referral management technology features.



Referrals defined

Referrals are expanding beyond primary and specialty services.



Keeping patients in network

Keeping referrals inside your network is key to generating both fee-for-service (increasing utilization) and risk-based revenue (managing care quality and gap closure).

Cerner *HealthReferrals*SM acts as a lever designed to support efficient, high-performing referral processes to keep patients in the networks you worked so hard to build.

Learn more today at cerner.com/healthreferrals or healthnetwork@cerner.com.